**STAGE 2 – VALUE ADDED RESELLING**

**DATA ACCESS SUB-LICENCE**

**APPLICATION**

## Applicant Details

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| **Date of Application:** | [●] |
| **Name of the Licence Applicant:** | [●] (the **Applicant**) |
| **Registered Address:** | [●] |
| **ABN/ACN:** | [●] |
| **Is the Applicant a "foreign person" within the meaning of the Foreign Acquisitions and Takeovers Act 1975 (Cth)?** | [Yes/No] [Details] |
| **Applicant Contact Person:** | [●] |
| **Contact Address:** | [●] |
| **Telephone:** | [●] |
| **Mobile:** | [●] |
| **Fax:** | [●] |
| **Contact Email for signatory:** | [●] |

The signatory hereby declares that the signatory is authorised to apply for a licence on behalf of the Applicant, and that the information contained in and included with this completed Application Form is true and correct.

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| **Executed** by [Insert Applicant Name and ABN/ACN]by its authorised signatory: |  |  |
| Authorised Signatory |  |  |
|  |  |  |
| Name of Authorised Signatory  (BLOCK LETTERS) |  | Position / Title of Authorised Signatory |

**INSTRUCTIONS**

**Do not send supporting information or documentation with this Application, other than where specifically identified.**

Once you have completed the Stage 2 Application Form in its entirety please send via email to [***DTI.RegistrarGeneral@sa.gov.au***](mailto:DTI.RegistrarGeneral@sa.gov.au)***.***  If you do not receive an email acknowledgment within 2 Business Days please contact ***Mina Powell*** on ***(08) 7133 2661*** or email [**mina.powell@sa.gov.au**](mailto:mina.powell@sa.gov.au)

*Any reference below to the “Principal” is to be read as a reference to Land Services SA Operating Pty Ltd ACN 618 229 815 as trustee for the Land Services SA Operating Trust ABN 86 836 650 939 in its capacity as the State's appointed service provider.*

*The Applicant must provide sufficient responses in this Application to enable the State to assess the proposed products and determine whether it will, in its discretion, approve or reject the Application (taking into consideration any relevant matters, such as national security and privacy matters).*

*The Applicant must also enclose with this Application evidence of the Applicant's privacy and insurance arrangements, and a pre-filled Data Access Sub-Licence Agreement (including a completed Schedule of Approved Products, which must reflect the proposed products identified in this Application, a copy of which must also be enclosed with this Application (or online access otherwise provided)).*

*In determining whether to approve or reject this Application, the Registrar-General may have regard to any matters the Registrar-General considers relevant (acting reasonably), including:*

1. *public policy and public interest concerns;*
2. *the privacy of natural persons;*
3. *the security and integrity of the data proposed to be made available; and*
4. *national security.*

*If the Application is rejected, the Applicant will be notified by the State.*

*If the Application is accepted, the Applicant will be notified and will subsequently be provided with a copy of the Data Access Sub-Licence Agreement executed by the Principal.*

**PROPOSED DERIVATIVE PRODUCTS**

*Note: The State will treat all information provided by the Applicant as commercial-in-confidence.*

* + 1. **Please describe the Applicant's proposal/s for product/s utilising the licensed data, including details of:**

(A) the nature of the Applicant's proposed products;

(B) the licensed data to be incorporated into the product/s; and

(C) any data or information other than licensed data to be incorporated into the product/s.

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* + 1. **Please advise what proportion of any revenue to be earned by the Applicant from the sale or licensing of the Applicant's proposed products is referable to the licensed data comprised in the proposed products, expressed as a percentage of total revenue to be earned from the proposed products and, in the event that the percentage is less than 100%, the methodologies and assumptions used by the Applicant to calculate that percentage.**

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* + 1. **Please provide details of the proposed implementation plan for using licensed data, including details of implementation issues and how the Applicant plans to undertake product delivery and provide the required services within a given timeframe. This plan should cover the major activities, timeframes and resources for an initial implementation and rollout.**

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* + 1. **Please detail the Applicant's research and product development capabilities.**

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* + 1. **Please summarise the Applicant's strategic direction and target markets.**

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* + 1. **Please detail how the Applicant's proposed products and/or services satisfy the needs of industry sectors and clients as well as anticipated market volumes and demand.**

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* + 1. **Please advise the revenue model(s) covering the Applicant's various proposed products (e.g. subscription fee, etc.), including:** 
       1. identifying the fees proposed to be charged for sale or access;
       2. detailing forecast revenue; and
       3. specifying any products to be supplied free-to-market.

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* + 1. **Please provide details of the nature and extent of any experience the Applicant has in:** 
       1. utilising services of third parties to develop and/or support delivery of the Applicant's information products/services; and/or
       2. servicing markets outside of Australia.

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**Has the Applicant provided sufficient information in this Application to permit a proper evaluation of this Application by the State?**

Please indicate your answer below by clearly indicating your chosen response.

**RESPONSE:**

**o YES**

**o NO**

***Comments (optional):***

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**Has the Applicant enclosed the following documents with this Application?**

**🞏 Technical Data Third Party Security Audit Report or Technical Data Third Party Security Assessment Report**

**🞏 Completed Data Access Sub-Licence Agreement (including Schedule)**

**🞏 Evidence of Insurance Arrangements[[1]](#footnote-2)**

**🞏 Privacy Plans and Policies**

**🞏 A copy of, or online access to, any proposed derivative products**

**🞏 Any relevant additional supporting material**

*(Please list in the comments)*

***Comments (optional):***

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1. Certificates of insurances (in the name of the Applicant entity) in the amounts of at least $20 million AUD for public liability and professional indemnity of $5 million AUD (for any one claim) and $10 million AUD (in aggregate claims) [↑](#footnote-ref-2)